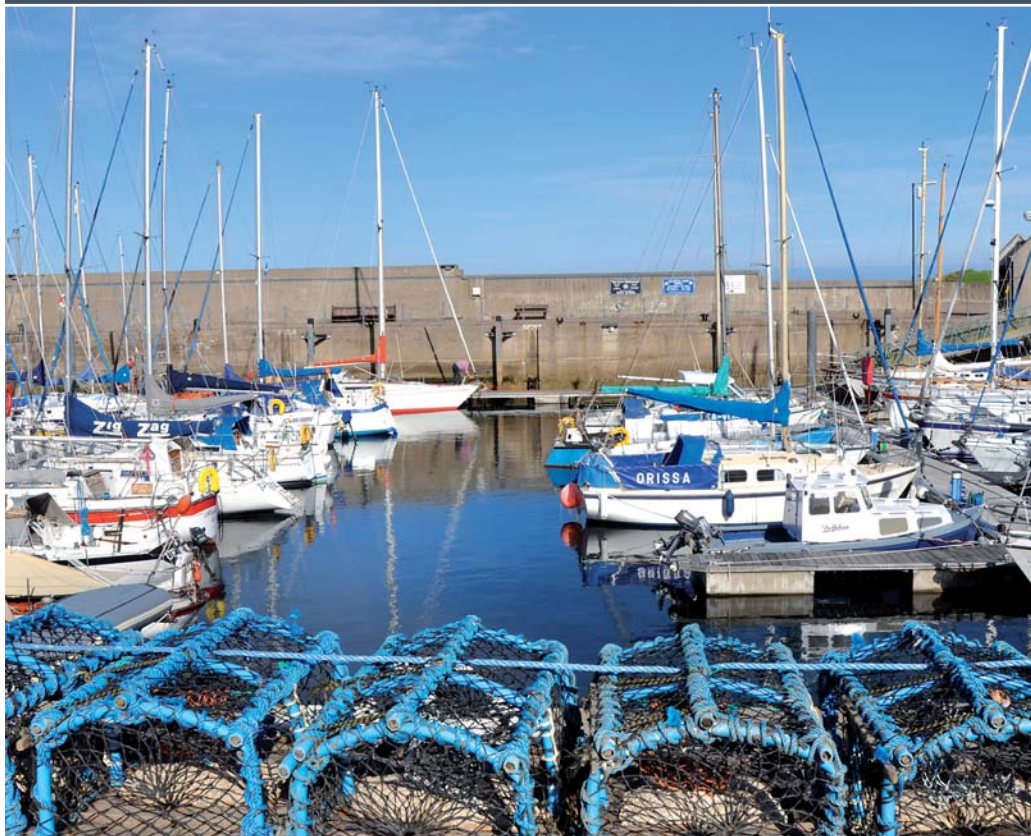


Fore and Aft

and

M A G A Z I N E



T H E Y A C H T H A R B O U R A S S O C I A T I O N

MOTY Clean Sweep For Transeurope

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5 Gold Anchors for Largs

Thornham Charity Fundraiser

DEC 2019



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In FOCUS



Jon White TYHA Manager

A very warm welcome from our Chairman, Colin Watts and I to this edition of Fore & Aft magazine and we trust that the information enclosed will be both interesting and useful to you.

As the majority of us move into the winter months you may well be considering improvement works and reviewing your operational standards, so this is something that may be of interest:-

Many will be aware that British Marine in conjunction with other stakeholders have been working hard to produce Industry Best Practice (IBP) to

raise operational standards in the supply of domestic water for recreational boating activity. James Scott-Anderson, British Marine's Environment and Health & Safety Executive, has worked hard with a group of specialists including TYHA (the Industry Specialist Consulting Group) to produce an IBP which is designed to both provide the best possible advice to the industry and provide a much greater level of clarity (to all concerned) than is currently provided by WRAS.

I am pleased to confirm that this new document is now available to members and will help to ensure consistent best practice in the supply of domestic water across the entire leisure marine industry; it does this by providing marine operators with a consistent standard of operations, procedures and equipment for the provision and maintenance of domestic water facilities. The intended outcome is to enable water

undertakers (the regulatory enforcers) and end users to work together more effectively to safeguard the public drinking water network. Please visit either the TYHA or British Marine website to view and download this document.

Some further work you may be interested in are the videos we have been producing to provide members with a greater understanding of customer segmentation, what customer changes members are experiencing and the new things members are testing. This work is designed to help members better understand how to communicate with potential customers and what forms of boating they may be interested in. Thank you to everyone who agreed to take part in this series of videos, and I trust they are useful to you.

Have a productive winter and best seasonal wishes to all from Libby, Hayley and me - Jon.

Voting for Towergate's Marina of the Year awards 2020 opens on January 6th on TYHA's website. Visit www.tyha.co.uk to see a list of last year's winners.

F&A December 2019 / Volume 37 / Issue 04

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RAMTECH ELECTRONICS ALL ABOARD WITH TECHNOLOGY

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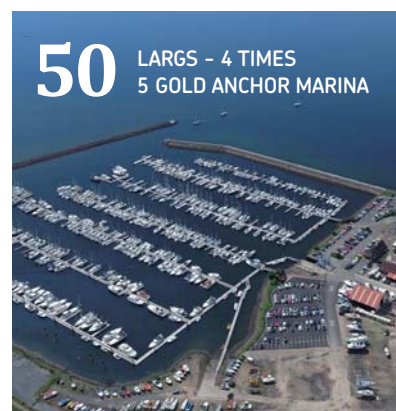
06

A BUMPER QUARTER FOR HARBOUR ASSIST



38

RYA GIVING SOMETHING BACK



50

LARGS - 4 TIMES 5 GOLD ANCHOR MARINA

Front Cover: Whitehills Marina, Banff, Scotland



HARBOUR ASSIST'S BUMPER QUARTER



The team behind the innovative marina management system, Harbour Assist, have just delivered their busiest-ever quarter. In three months, the software has been implemented at 15 new sites, with another seven marinas signing-up for roll-out over the winter.

Since launching in 2016, take-up of Harbour Assist has steadily grown among coastal and inland marinas, commercial harbours and boatyards. There are now more than 100 sites using Harbour Assist for day-to-day operations, with well over 200,000 customer accounts under management. To put this into perspective, in July alone marinas sent 46,525 customer emails through the system. "We have seen a significant increase in enquiries and sign-ups over the last few months," Harbour Assist Commercial Director, Nick Gill, said. "This appears to be driven partly by investment activities in marina and waterside sites, and partly by marina managers demanding faster access to better-quality data about their facilities."

One of the marinas welcomed aboard this summer is Tollchester Marina in Maryland, USA, a family-run 260-berth marina resort on the shores of Chesapeake Bay. Tollchester Marina Vice President, Aaron Bramble said: "We chose Harbour Assist for the flexibility and ease of use it offered, and we've been delighted so far – managing the busy Labor Day holiday weekend was a breeze."

Tollchester Marina is the first in North America to choose Harbour Assist, although the software is already in use in Middle Eastern and Caribbean marinas including Nanny Cay and Bulgari Resort. In October Nick Gill attended the US Powerboat Show, supporting Tollchester Marina and meeting local operators. While export remains a small part of sales, enquiries from across Europe and the eastern US seaboard are increasing.

Other sites implementing Harbour Assist this autumn include Dean & Reddyhoff's five south coast marinas, Mid Antrim District Council's marinas and harbours in Northern Ireland, Shepperton and Harleyford Marinas on the River Thames and Maryport Marina in Cumbria. Two traditional Scottish harbours, both of which provide a mix of commercial and leisure berthing on pontoons and moorings, are now using Harbour Assist. Tarbert Harbour in Loch Fyne has been operational for a year, and photographer's favourite Tobermory Harbour on the Sound of Mull is implementing ready for the 2020 season.

For a personal demonstration of Harbour Assist, contact Nick Gill nick.gill@harbourassist.com



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LEADING UK MARINA OPERATOR OPENS FIRST LUXURY HOTEL



Yacht Havens Group, one of the UK's leading marina owners, operators and developers, will make an ambitious move into luxury hotel accommodation with the opening of the Salt House Hotel at Troon Yacht Haven, Ayrshire, Scotland, in early 2020.

With the Salt House Hotel, the Yacht Havens Group aims to

capitalise on a growing niche for 'relaxed luxury' accommodation with an exciting 'Scandi-Scot' influenced collection of suites overlooking the stunning coastal setting of Troon Yacht Haven.

Externally, crisp weatherboarding in ocean colours will echo Scandinavian timber homes and traditional Scottish boathouses.

Pitched roofs will follow the lines of sails and masts across the marina. Together, the striking collection of luxury suites will nestle in the marina like a collection of smaller moored yachts. Inside, the 10 one and two bedroom luxury suites will similarly embrace 'Scandi-Scot' influences to create intimate, fresh and stylish accommodation.

A blend of textures, including cottons, linens, wools and wood, will ooze the cosy contentment and wellbeing of Denmark's 'hygge' lifestyle. Each suite will also have an individual stamp with feature fabrics and wallpaper created from blueprints of yachts designed by the world renowned William Fife III and family of nearby

Fairlie. Walls will also feature photographs of Fife yachts racing in Scotland.

Eight of the ten luxury suites will boast a balcony opening out over Troon Harbour and/or the pretty and bustling marina. A further two suites on the ground floor, which will be wheelchair accessible and dog friendly, will offer similar coastal views.

Guests will also be just a few steps away from stylish and relaxed dining at popular Ayrshire bar and restaurant Scotts, which offers seasonally changing menus and views over the marina.

With the Salt House Hotel, the family-run Yacht Havens Group will target visitors coming to enjoy Ayrshire's many cultural, sporting and heritage attractions in particular golfers coming to experience the region's prestigious golf courses.

The Salt House Hotel will sit at the epicentre of Ayrshire's most challenging and celebrated courses - the Old Course at Royal Troon; the home of the Open Championship, Prestwick Golf Club and the Ailsa at Trump Turnberry, less than 45 minutes drive away.

Added facilities to suit visiting golfers will include secure golf club storage and heated drying racks for shoes.

For those touring by boat, boot and bike, the Salt House Hotel will also be perfectly placed close to excellent trails around coast and countryside. Troon also sits on the epic, 600 mile long

cycling and walking National Route 7, which stretches from Sunderland in North East England to Inverness in the Scottish Highlands.

Yacht Havens Group, which was established in 1972, owns and operates nine marinas around the UK and in Europe and has developed each of their locations to suit the local market, from offices to eateries and retail. Announcing the Salt House Hotel, Stephen Bennie, Manager of Troon Yacht Haven, says: "With nine marinas firmly established in premier locations around the UK, our focus has turned to finding vibrant and complementary ways to open up our waterfront locations to make them accessible to new visitors and, of course, create added opportunities for our berth holders.

"After 'dipping our toes in the water' successfully with a restaurant, pub and floating pods, we were keen to open up the beautiful setting of Troon Yacht Haven and create something very special for those looking for relaxed luxury when staying away from home.

"With its striking 'Scandi-Scot' influences, the Salt House Hotel will, we believe, achieve just that. It will be an extraordinary building in its own right coupled with the kind of waterside views which draw your breath whatever the weather."

To find out more please visit www.yachthavens.com

SAIL TRAINING AWARDS



On Thursday 19 September, four young people were presented with their Sail Training Awards by Lord Iliffe (Patron, Ocean Youth Trust) and Michael Glanville (Managing Director, MDL Marinas).

The presentation took place on MDL's waterside stand at Southampton International Boat Show and marked the end of the exciting awards journey which began with nominations, included a five-day trip aboard Prolific with Ocean Youth Trust South and culminated in the presentation.

Michael Glanville took the opportunity to also announce that MDL will be sponsoring 12 young people in 2020, a doubling of the numbers taking part. The awards were created to reward inspirational young people

between the ages of 12 and 18 who have overcome adverse personal circumstances, or shown other exceptional accomplishments and achievements and rely on third party nominations from people who are in contact with young people, including teachers, guide or scout leaders, youth group leaders, friends and employers.

This year's winners, Josh Loman (14), Alex Salisbury (13), Adam Slim (12), Millie Nation (14), Katie Anderson (15) and Ella Plummer (15), completed the five-night voyage which took them from Ocean Village Marina in Southampton around the Solent and further afield to Poole and Portland.

The experience included night pilotage and the award

winners earning their RYA Start Yachting certificate. Millie Nation comments: "The staff and everyone were very friendly. After a couple of days, I didn't want to get off."

"We have been working with Ocean Youth Trust, South for over 30 years," says Michael Glanville, Managing Director at MDL. "The Sail Training Awards have given and will continue to give so many young people the opportunity to learn new skills and make new friends through sailing. We are, as ever, delighted to be able to offer this opportunity."

Mark Todd, Ocean Youth Trust South's Chief Executive adds: "It is our absolute pleasure to work with MDL and the award winners. We love meeting the young people who are chosen to join us, and watching their confidence grow - minute by minute, hour by hour. It's brilliant that MDL has supported us for so many years, and we can't wait to see what the future brings as we continue to work together. Thank you to all the members whose generous contributions, via MDL, mean that we can keep changing lives for the better."

The nomination window for 2020 awards will open in November with the trip taking place on 4-9th April. Find out more at www.mdlmarinas.co.uk



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WELCOMING FOUR-LEGGED CREW



For some pet owners, their canine or feline crew member is also part of the family and so feeling that they are welcome is key to a positive marina experience. TransEurope Marinas conducted a quick survey amongst members to see how they approached the topic. A good many marinas had taken the initiative to install dog litter bins with bags and offer local advice for pet owners. Ancora Marina, in the Baltic, shared images of their smartly-signposted dog park and others advised that their onsite chandlers were selling lifejackets for pets. Most offered a bowl of drinking water for dog visitors and a surprising number of members, including the staff in VY Nieuwpoort also kept a bag of doggy treats in the cupboard!

Marina Punat on Krk Island, Croatia however, is certainly an example of those that go the extra mile – not just to accommodate pets, but also to ensure that non-pet owners are also duly considered.

“According to the survey results, a quarter of our guests takes his or her pet boating. In restaurants, we observed several dogs not kept on leads, with owners either allowing them to sit on chairs or holding them in their lap while eating; a potential source of annoyance for other guests. As the number of pets in the marina grows, we thought hard about what we could do to improve conviviality in our leisure areas.

We facilitated an attractive walking path for walking pets and whilst most owners are respectful, some owners don't control their dogs and omit to clean up after them, despite our having installed special bins just for this purpose.

As we didn't want just to start issuing bans and orders, we have decided on a “softer” and, in the long run, more efficient way of introducing rules, making clear to our guests how we expected owners with pets to behave in the marina. We set up “pet zones” on the terraces, with bowls and water, special blankets, etc. There are baskets with paper bags and plenty of signs on the lawns where we ask the guests not to let dogs free. Pet owners are given designated areas of the restaurant with indications set out on the tables. To allow dogs to cool off in the summer heat, we even created a pet shower and swimming pool.

We regularly ask our guests for cooperation through our newsletters, bulletins, posts on social networks and via personal contacts and conversations and believe that this is the best means to achieve a happy balance!”

Summary

A brief list of recommendations:

- Inform new visitors about your policy regarding pets (ideally also visible on the website) so that everyone understands.
- Add details on local vets, pet shops, dog parks, etc.
- Offer dog litter bins and bags and identify areas where dogs can and can't play.
- Check whether the chandlers might consider stocking lifejackets for dogs and cats

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THE GREEN BLUE

THE GREEN BLUE'S TOP TIPS FOR ENVIRONMENTALLY FRIENDLY CHRISTMAS GIFTS

If you're buying a gift this Christmas have you thought about how it might impact the environment?

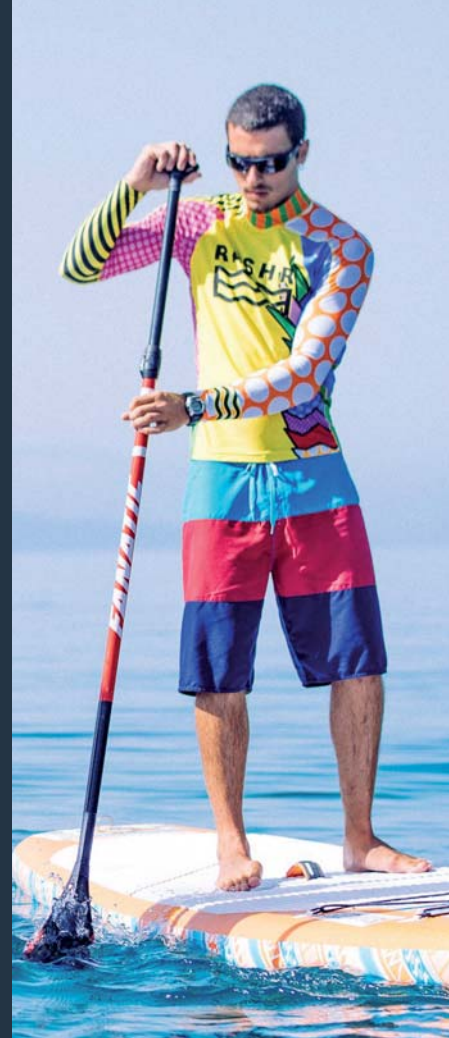
Christmas often comes with excess. Between gift-wrap, food packaging, and single-use one-off gifts, the Christmas season can really take its toll on the planet. But it doesn't have to be that way. More and more choices exist to gift thoughtfully without causing more harm to the world around us. We can all make a conscious choice to purchase

gifts that give back to the planet. So this year why not try to make your gifts as environmentally friendly as possible? There is a huge selection of eco-gifts available, but here are some of our top tips to help you to choose your eco-gift while considering its impact on the environment.

Gifts made out of recycled materials

Buying gifts made from recycled products requires less natural resources and energy in production and helps to minimise waste going to landfill. The Old Salt Loft have designed a team navigator kit bag, made from, you guessed it, recycled sail cloth. These kit bags come with free personalisation features, of a name or number, and are ideal for storing all your boating gear.

www.theoldsaltloft.com



RASH'R

reclaim ocean waste, from fishing nets to plastic bottles, and develop bespoke rash vests - www.rashr.com (exclusive discounts available for RYA Members).

If you're after something more decorative, Always Plastic Free have a Tide, Time and Moon Clock, which is also made from 100% recycled plastic bottles - www.alwaysplasticfree.co.uk

Gifts that contain natural ingredients

This is especially important to those frequently on the water. By swapping to natural products it helps to minimise water pollution from chemicals such as phosphates.

Friendly Soap

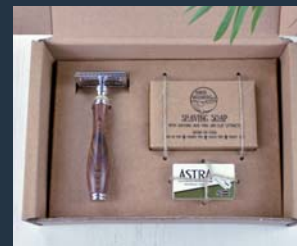
have produced a natural all in one travel soap for your body, hair and clothes. It's fully biodegradable and naturally anti-septic. It's the most versatile item you'll forget to pack - www.friendlysoap.co.uk



For your relatives that love being outdoors, you could try Shades All-Natural sunscreen. Its SPF 25 is made from organic natural ingredients of shea butter, coconut oil and beeswax, and comes in a metal tin, avoiding single use plastic - www.Shadecream.com

Gifts made from more sustainable materials

A great replacement material to plastic and cotton products is Bamboo. Bamboo is a renewable, fast growing and naturally



organic product that does not require fertilisers or irrigation to flourish. It is a versatile product that is considered carbon neutral and biodegradable. Some bamboo based gift ideas include: bamboo bed linen, towels and robes from paragonbamboo.co.uk

All the raw materials are organically grown and the bed linen can be composted when it needs replacing.

Other sustainable gift ideas to consider are Naked Necessities' plastic free shaving kits. The metal shaver has a bamboo handle as well as shaving soap made from more natural ingredients. www.nakednecessities.co.uk

Swol Panda vintage bamboo watch -

www.alwaysplasticfree.co.uk or perhaps some Bambooy sunglasses - www.bambooy.co.uk

Swap a gift for an experience

The most environmentally conscious gift you can give is not a gift but an experience. This could be an RYA voucher towards a training course or RYA gift membership, a boating experience day such as a sailing lesson, or maybe trying out something new such as a paddle board hire session, the list is endless.

Finally it is not just the gift itself you need to think about. You may want to consider sending

an e-card in support of one of your favourite environmental organisations - WWF or Friends of the Earth, and think about where you purchase the product, this will also have a sustainability impact.



If possible, buy gifts from local and/or independent producers. Also, something that is often overlooked, is thinking about how you plan to wrap your gift. The majority of wrapping paper can be recycled, with no sellotape or glitter, but keep an eye out for wrapping paper that is FSC certified or made from recycled paper. You can also purchase paper based wrapping tape from www.nonplasticbeach.com preventing the use of single use plastic and making it easier to recycle the discarded wrapping after use.



The Green Blue is the joint environment initiative created by British Marine and the Royal Yachting Association to encourage a more sustainable recreational boating sector.

To find out more about The Green Blue visit the website www.thegreenblue.org.uk

WALCON DELIVERS FLOATING BRIDGE TO THE CULTURAL HEART OF THE CITY OF RIMINI, ITALY



An additional feature is that it can also be opened. Held in place at each end by a hinged guide around a steel pile driven into the canal bed, the bridge can be detached from either bank and swung open to lie alongside the opposite bank if needed. Access to and from the pontoons is via a system of articulated gangways that allow easy passage for those with restricted mobility as well as strollers and bicycles.

The floating bridge is part of a wider project to redevelop the area around the Ponte di Tiberio basin with the intention of making it the centre of the city's cultural scene. Creating an urban space for artistic and cultural experimentation that slopes down to the canal and the bridges lies at the heart of the project.

Walcon Marine, the market leader in the design, construction and installation of marinas, yacht harbours and berthing facilities, has completed an installation in the heart of the historic Italian city of Rimini. The project involved the design and build of a floating bridge linking the two banks of the ancient Canal de Ponente. From it, residents and tourists have unparalleled views of the neighbouring 2,000-year old Ponte di Tiberio (Tiberius Bridge), one of the city's top tourist attractions.

The Walcon bridge, which is 36 metres in length, was fabricated using three heavy duty System 21 pontoons. Each is 12 metres in length and three metres

wide and supported by five large floats, giving a live load of at least 300 kilos per square metre. The decking is Siberian larch wood. Its purpose is to provide a new and safe route for foot and bicycle traffic across the canal, with vehicles continuing to use the Ponte di Tiberio.



DRY STACK BOAT STORAGE SYSTEMS

DESIGN MANUFACTURE INSTALLATION



TURNCHAPEL WHARF OPEN NEW MARINE ENTERPRISE UNITS

Plymouth's maritime business park, Turnchapel Wharf, has opened five new marine enterprise units providing workshop and office space for a variety of local companies.

Under the ownership of Yacht Havens Group since 2014, Turnchapel Wharf has been transformed from an ex-Ministry of Defence site into a thriving waterfront business hub. Based on Plymouth's Cattewater, a number of international firms are based at Turnchapel including major international maritime

businesses such as Fugro, Princess Motor Yacht Sales and Thales with their Maritime Autonomy Centre.

The new units provide over 800sqft of workshop and office space for five local businesses, as well as providing access to a range of marine facilities at Turnchapel Wharf. Each unit measures 220 square foot with a large rolled shutter door, and all five were rented off-plan to local businesses.

Speaking about the new buildings and the continued

development of Turnchapel Wharf, Yacht Havens Group Managing Director Dylan Kalis said, "We are continuing to develop the site to ensure it is meeting the requirements of a variety of marine business owners. These new units provide a new base for five more local businesses, and we will continue to look for opportunities to support these companies as they grow." One of the new tenants is Elite Marine Engineering who has moved into one of the new units after their

first year of trading. Lewis Huddy and Steve Putt, who started the company in 2018 said, "We started off with a just a storage container at Turnchapel Wharf, now a year on we have grown into our first premises. With our new unit we have a lot more space where customers can bring their boats or engines to us where we are able to offer minor repairs to full engine rebuilds from our full equipped workshop." With Turnchapel Wharf becoming a hub for marine businesses, Lewis has also witnessed more examples of how neighbouring companies are working closely together. "Next door to them is a boat builder, carpenter, GRP specialists and electrical engineers. As a result, we work closely with all these companies to offer customers a complete solution for their boats.

The businesses here have become a close-knit community supporting each other and working together for the good of the industry."

Elec Marine Ltd has also taken occupancy of one of the new units. The marine electronics firm joined Turnchapel Wharf in 2015 with in a smaller office and workshop, but has now moved into a much larger facility.

Jon Rickard, company director, said "Turnchapel Wharf

is an outstanding location to base our business. The quality of facilities and the unique mix of leading marine businesses has helped us to grow as business over the past 5 years."

Dylan continues, "Turnchapel Wharf is now home to over 25 thriving marine businesses from SMEs to large international firms developing the latest in maritime technology and marine autonomy.

Since we purchased the site in 2014 from the Ministry of Defence, Turnchapel Wharf has undergone a major transformation and we're extremely proud of the maritime business hub it has now become. We still prosper ambitions to develop more parts of the site and ensure Plymouth remains at the forefront of the changing marine industry."

“ Turnchapel Wharf Welcome Elite Marine Engineering





INTERMEDIATE MANAGERS COURSE

25 – 28th February 2020 – Plymouth

British Marine, in conjunction with the Global Marina Institute (GMI) presents the internationally renowned Intermediate Marina Management Course. This four-day course is designed to provide marina personnel in a leadership position with fast-track training in the critical issues in marinas. It is aimed at managers, supervisors and foremen who have had at least one full year of experience working at this level. Each day is packed with a range of learning opportunities, including formal classes and lectures, informal discussions, field trip to nearby marinas, group projects, marina/boatyard industry networking and evening classes and discussions.



Welcome Afloat Course – 03 March 2020 – Egham

The Welcome Afloat one-day training course gives participants today's core customer service skills - reflecting the latest techniques and best practice. It is a highly flexible course and can be tailored to include content and knowledge specific to destinations and businesses.

This course forms part of the world renowned Welcome to Excellence initiative, which is used across all sectors of the tourism, leisure and hospitality industry. It can play a vital role in ensuring that the leisure marine sector can offer an excellent service to all our customers.

To book your place or find out more visit – www.britishmarine.co.uk

Further information is available from Liv Whetmore –
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- Location/Asset Management, Maintenance scheduling and logging, Task Management and Resource scheduling.
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HARBOUR ASSIST

MDL MARINAS OPENS NEW STORAGE FACILITIES



available at Hamble Point Marina, Mercury Yacht Harbour, Northney Marina, Port Hamble Marina and Woolverstone Marina. Plus, there's land storage available at Dartside Quay and Saxon Wharf.

Perfectly sized for boating gear such as sails, boat spares and tools, there are storage containers available at Hamble Point Marina, Hythe Marina Village, Saxon Wharf and Mercury Yacht Harbour.

"As a boat owner, I am delighted that we're offering this opportunity," says Maxine Lane, Head of Marketing. "I know only too well the space that boating equipment eats-up onboard or in the garage, so onsite storage at our marinas is perfect for so many reasons. They're secure and easily accessible, and there's ample car- parking.

We've also got trolleys on hand for loading / unloading gear. But obviously we're open to people using our facilities to store other items too!"

Find out more about the storage options online at www.mdlmarinas.co.uk/storage or ask one of MDL's friendly team who'll be on hand at Southampton International Boat Show, on MDL's stand (E52), to answer any questions.

If space is at a premium onboard or at home, MDL Marinas has the solution. Brand-new purpose-built stores are now available for rental at Shamrock Quay as well as Dartside Quay, and twelve at Penton Hook, Bray and Windsor marinas respectively (all units are 36 sqft).

Eleven of MDL's sites across the UK now have storage facilities with each site offering

a wide range of unit sizes. Rental prices start from as little as £10 per week (weekly, monthly and annual rents are available). Whether its boat gear, household items, or even furniture, the onsite storage provides secure and convenient access 24 hours a day, 365 days a year.

The largest units (170sqft) are available at MDL's Cobb's Quay and Ocean Village marinas. Smaller shed facilities are

“
Space saving units perfectly sized for boating gear such as sails, boat spares and tools



Equipment Training

The Pontoon & Dock Company are pleased to announce their provision of marina and boat yard equipment training and competency assessments. Using certified instructors, the training is available across a wide range of equipment at customers sites and is approved by some insurance providers. For more information on the training and competency assessments available, please contact us today.

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CLEAN SWEEP FOR TRANSEUROPE

All four coastal awards of the Towergate's Marina of the Year 2019 in addition to Marina Employee of the Year, scooped up by TransEurope members.

The TransEurope Marinas' AGM coincided this month with the prize-giving event for The Yacht Harbour Association's Towergate's Marina of the Year 2019, where a large crowd gathered on the Which Marina stand during the Southampton International Boat Show to await the results.

Now in its seventh year, the awards recognise the best of more than 160 Gold Anchor accredited marinas from around the world. The winning marinas are voted for by their berth holders and visitors in the UK Coastal, UK Inland, International and Superyacht categories.

Winning their category for the first time, for a UK coastal marina with more than 250 berths, manager Matt Simms declared: "We are immensely proud to have been voted 'Marina of the Year 2019'. We have been runner-up in 2015 and again in

2018, so to win really puts the icing on the cake! All the staff work really hard to provide a marina which we can be proud of, with service to match. It is great not only to have this effort recognised, but also to be able to put the North East coast on the boating map. We have a fantastic marina, but what really makes it is the people: those who work here, and our loyal berth holders, visitors and other users all of whom combine to create a wonderful marina community. It is really satisfying to know that people enjoy using the marina and want to vote, so our thanks to all who supported us."

Poole Quay Yacht Harbour, with a young and vibrant team managed by Kerrie Gray, reclaimed their top position as coastal marina under 250 berths.

Runner-up in this category was family-run Emsworth Yacht Harbour in pretty Chichester Harbour. Manager Alison Wakelin said: "We are delighted to have been awarded Runner Up in the Marina of the Year, Coastal marinas under 250 berths category. We are lucky to have a loyal and engaged community

of boaters based here at Emsworth and our thanks to all those who voted for us. We also extend a warm welcome to all TransEurope member customers, so please pay us a visit and enjoy the Emsworth experience."

With another win for Quay Marinas, Jon Mellors at Conwy Quays Marina in north Wales was voted marina employee of the year.

Completing the podium as runner-up in the over 250-berth category, Charles Bush, manager of Mayflower Marina, congratulated the winners and expressed the significance of the results for TransEurope Marinas:

"One of the criteria for membership of TransEurope Marinas is that any marina wishing to join should maintain high quality facilities and

commensurate standards of customer service. That TransEurope Marina's should have won both coastal categories, both runners-up awards and the employee of the year, is not only a tremendous achievement for the individual marinas and employee concerned but also, independent affirmation that the quality criteria within the group is being met."

This is a tremendous result for TransEurope Marinas, many of which proudly bear their 4 or 5 gold anchors as a symbol of sound management. These awards however are decided by the marina berth-holders rather than professional assessors, and as such comprise the most rewarding type of feedback for managers and their staff.



LEESAN PUMPOUT STATION FOR TARBERT HARBOUR ON LOCH FYNE

Situated on the eastern side of the Loch, Tarbert Harbour is a premier location for leisure boating. It provides a safe haven for sailors and has now expanded its “green” credentials by installing a sanitation waste pumpout station.

The harbour management contacted Lee Sanitation, the UK’s No.1 supplier and installer of pumpout stations, to carry out this work. Bearing in mind the future plans to increase the number of berths at the marina, the LeeSan team

made a complete assessment of the existing arrangements for sanitation waste (the harbour had no existing Pumpout Station) and specified the ideal system, while also making suggestions for reconfiguring the existing infrastructure to meet the required criteria.

These proposals were accepted and LeeSan installed a LS160WTS Station. This has an integral transfer unit which allows for an efficient discharge of the waste through smaller diameter pipework, over maximum distances and heads.

Also included in the specification was an energy chain to cope with the rise and fall in tide and a 1/200 flood level of 4.8m. The system was successfully commissioned and handed over to the client at the beginning of June 2019.

To complete the relationship with the Harbour, LeeSan arranged for a local pump engineering company to provide prompt ongoing servicing and maintenance ensuring that the system would continue to give good service for many years.



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ALL ABOARD WITH TECHNOLOGY

Here, John Newbury, Product Manager at Ramtech Electronics, looks at how advances in wireless technology are helping save lives, protect assets and gain customer insights within the marine sector.

The internet and wireless connectivity have become an essential part of our everyday life, so regardless of whether you operate a marina, barge mooring or boat building site, technology is now able to add value to your operation. Some of these advances focus specifically on wireless technology, cloud-based data and mobile phone apps, which are now capable of creating a fully integrated emergency response system. In this scenario, the facilities management team are able to receive real-time information regarding site emergencies, and instantly send customised alerts out to relevant site personnel. This kind of technology is specifically developed for communicating fire, medical and other site emergencies to affected personnel both on and off the marina. These technology platforms – when combined with a wireless fire alarm system – are particularly beneficial during building or refitting of vessels due to the limited escape routes and confined spaces exacerbating the risk from fire or medical incidents.

The WiSE product range is the result of Internet of Things (IoT) development and wireless technology, combined with cloud-based service applications that allow data to be collated from a wide range of devices across a distributed location. This data can be stored, processed and transmitted via cloud technology applications to any nominated personnel, providing valuable management information.

For example, it enables operators to wirelessly monitor security and fire alerts, equipment failure and smart energy metering in real-time from any internet connected device. Captured energy usage data from electricity, gas and water meters allows marinas to generate customer bills without the need to visit meters on-site. It also provides historic data enabling identification of energy trends and opportunities to reduce energy use.

Data and information is now regularly gathered on site in this way, where it can be cloud-based and used by the people that require it, when, where and in whatever format is appropriate. The system can also be used to send an SMS alert to the facilities team if there is a breach of an entrance security barrier, indicating that there has been an unauthorised entry onto the facility.

In terms of disaster avoidance, technology can now monitor irregular rises in heat from electrical distribution boards and electrical devices, turning a potential emergency into a simple maintenance issue. These kinds of Hotspot technology are particularly useful in more remote onshore locations on a marine site, such as pump houses, warehousing and disused buildings. The technology detects the risk of fire before it ignites, isolates power to the electrical device at risk and sends an instant alert via wireless connectivity to relevant personnel.

An ability to integrate all these wireless technologies is helping make a step change in safety, security and efficiency in the marine sector. It can be personalised depending on the site requirement, which can involve monitoring security and fire alerts, equipment failure



and smart energy metering as well as monitoring irregular rises in heat from electrical distribution boards and electrical devices. We can see that there are a number of ways that connectivity and Internet of Things are helping the marine sector and that can only be a good thing for the future.

For more information about Ramtech Electronics and their products and services, please visit the website www.ramtech.co.uk

MDL'S BRIXHAM MARINA CELEBRATES 30TH ANNIVERSARY



the delights of painting in this beautiful harbour town," says Julia Lee, Brixham Arts Society. "The joint venture with MDL ties together Brixham's seagoing tradition with its artistic heritage."

Julia continues: "Andrew Millar at Brixham Marina has overwhelmed us by his generous support of this unique venture." The competition comprised two age categories: 11 to 16 years and 17 years and above and, although titled 'Maritime Brixham', entrants were free to paint anywhere in Brixham. Harbour Master, Adam Parnell, who was "delighted and honoured" to be assisting with the judging also offered the artists use of the harbour to set up their easels. The judging panel also included Jill Regan, Chairperson of Brixham Town Council.

Over 30 artists took part on the day with first prize going to London artist Andrew Horrod who won £400. Brixham local Jeff Outterside received £200 for 2nd place.

This year called for a double celebration in Brixham. MDL's Brixham Marina turned 30 and to mark the occasion joined forces with Brixham Art Society, as they celebrated a landmark 70th anniversary, to hold an open art competition on Saturday 7th September.

The theme of the one-day painting challenge was 'Maritime Brixham' and was open to amateur and professional artists alike. Entry was free and any painting of any size could be entered provided it had been painted on the day.

"This is a milestone year for us at Brixham Marina and we are delighted to be celebrating with Brixham Art Society who have been part of the community here even longer than we have," comments Marina Manager, Andrew Millar. "The marina itself is a stunning location for the artists with plenty of subject matter. There are fantastic views across the bay and the backdrop of the town is just idyllic."

"We felt it would be wonderful to extend our love of art in the form of a competition to encourage people to share in

“
Brixham Art Society's 'Maritime Brixham' open art competition

To find out more about the Brixham Art Society visit <https://www.brixhamartsociety.co.uk> or for further information on MDL's Brixham Marina visit www.brixhammarina.co.uk

CLEAN MARINA DAY SUCCESS FOR CHATHAM MARITIME MARINA

The inaugural Clean Marina day at MDL's Chatham Maritime Marina took place on Friday 2nd August with over 20 dedicated volunteers taking part. Armed with building sacks for rubbish and nets and rakes to pull litter from the water the team collected more than 15 bags of rubbish and six large trolleys full of weed from in and around the marina and surrounding River Medway. MDL's Clean Marina day is part of the two-year Litter Free Maritime project run by the Living River Foundation in partnership with MDL and Chatham Maritime Trust (CMT). Living River will now examine the litter picked and where it was collected from in order to develop strategies to decrease its sources.

Included in the rubbish collected from the banks of the river were 77 wrappers, 169 cigarette butts and 24 tissues amongst other things. And from the marina volunteers fished out 50 straws, 35 crisp packets and a variety of other items.



The most notable find of the day was a whole dinner in a pot, complete with roast potatoes! Ali Hand, Manager at MDL's Chatham Maritime Marina, took part in the litter pick. "We are lucky to be situated in such a beautiful waterside location, but litter is a real challenge."

MDL Managing Director, Mike Glanville, also helped to pick litter along with Dan Sutton, MDL Head of Operations. "Working in the marine industry you cannot help but see the

effect that human activity has on the marine ecosystem. Much of the rubbish that we have collected today was blown in from other areas," says Mike.

"We are delighted to be involved with the Litter Free Project, working together with Living River and CMT to find solutions to the challenge that litter presents," continues Mike. "I would like to extend a huge thank you to all the volunteers who gave up their time to assist in such a worthwhile project."

“
Clean Marina Day 2019 helping the local environment

For more information on Chatham Maritime Marina visit www.chathammaritimemarina.co.uk and for more information on Living River visit www.living-river.org

“ Energy Observer An Inspirational Vessel In the Center of London!”

During October, we were delighted to host the world’s first hydrogen vessel to travel around the world and the first French ambassador of sustainable development goals. The catamaran “Energy Observer” had travelled 18,000 nautical miles since leaving Saint-Malo in 2017, before its 47th and final stop in London. The crew is committed to travelling around the world and testing cutting-edge technologies in extreme conditions. Their aim was to research energy networks of the future that could also be used on land and raise awareness among the general public of alternative energy.

As an environmentally friendly marina, St. Katharine Docks was involved and supported this initiative. The boat was moored at St. Katharine’s Pier, just under Tower Bridge, an exceptional location in the heart of the world’s most cosmopolitan cities. Their travelling exhibition village was set up next to the marina, where the Energy Observer team was available to meet with members of the public and discuss about the newest technologies on board their floating laboratory.

The boat uses a mixture of renewable energies, including solar, wind, hydro-generation and carbon-free hydrogen from

sea water. Propulsion of the boat has zero CO2 emissions, zero fine particles and no noise that could disturb the underwater fauna. Hydrogen is compressed and kept in two storage facilities on either side of the boat which, in total, can store 62kg of hydrogen, equivalent of the annual consumption of an average household.

This final stop of their navigation in the Capital signifies the ambitious steps towards energy transition, as London already has in place an aspiring policy focusing on the use of hydrogen and renewable energies. The city is also home to the headquarters of the



International Maritime Organization which is setting targets to reduce the sector’s CO2 emissions.

Paul Tetlow, Marina General Manager, says “As a marina who’s is active in sustainable development, we were proud to be involved in such an initiative in the marine industry. We acknowledge that boating may have severe unintentional or unexpected impacts on the marine environment, and we appreciate that increasing users’ consciousness and awareness about appropriate behaviours and environmentally friendly solutions, is key for minimizing

the environmental impact. It is an integral part of our everyday operations to consider and implement sustainable changes and encourage our berth holders and visiting boat owners to become greener marina users. We strive to include new technology like the SeaBins and maintain our landside and water spaces in a clean condition, while preserving and encouraging forms of wildlife to live in the marina.”

During the last year, St. Katharine Docks has also hosted two other well-known environmental expeditions, the eXXpedition crew and the Tara

Ocean Foundation, both voyaging around the world, sampling the oceans and collecting data related to climate change and oceans pollution.

We were very pleased to organise our team and berth holders a visit on board the Energy Observer, so they could be informed about the global urgency to act and meet sustainable development goals and be inspired about the future of energy transition.

For more detailed information
Visit the official website
www.energy-observer.org

DOUBLE SUCCESS FOR QUAY MARINAS AT TYHA 2019 AWARDS



After winning two TYHA awards the marina teams at Conwy Quays Marina and Royal Quays Marina are celebrating. Sponsored by Towergate Insurance, the renowned international awards are voted for online by marina berth holders.

Runners up in 2015 and 2018, Royal Quays Marina, North Shields, was this year voted "Marina of Year, Coastal – over 250 berths."

Accepting the award on behalf of the team Matt Simms, Marina Manager comments, "All the staff work really hard to provide a marina which we can be proud of, with the service to match. It is great not only to have this effort recognised, but also to be able


to put the North East coast on the boating map. We have a fantastic marina, but what really makes it is the people: those who work here, and our loyal berth holders, visitors and other users all of whom combine to create a wonderful marina community. It is really satisfying to know that people enjoy using the marina and want to vote, so our thanks to all who supported us."

John Mellor from Conwy Quays Marina was voted "Marina Employee of the Year." Commenting on his award, Jon Roberts, Marina Manager of Conwy Quays Marina says, "This prestigious award is testament to John's work ethic and attitude to go that extra mile.

We are very proud of his achievement. Our team's focus is to help customers have the best boating experience possible and John's award will no doubt provide further motivation to our staff to help make our marinas great places to visit and go boating. I am sure you will all join me in congratulating John on this thoroughly deserved award."

In September 2019, it was confirmed that Dean & Reddyhoff and Quay Marinas have merged, giving berth holders access to the UK's second largest coastal marina group.

To find out more about the MDL Marinas Group visit www.mdlmarinas.co.uk



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to meet the unique challenges of each location's access, activity and environmental conditions.

The highly experienced team has already installed over 60 projects worldwide this year. Managing Director, Oliver Shortall says: "We pride ourselves on our ability to adapt to requirements, whether it's for SUPs and kayaks at a watersports centre to busy commercial marinas and harbours. Whatever the site, whatever the size, we have the right marina system to fit the purpose."

Oliver adds: "We know participation in watersports is changing which brings new challenges for marine leisure and commercial operators where provision of safe, comfortable access to the water is key. Our innovative designs include flexible freeboard heights, patented non-slip, low maintenance surfaces, making life easier for operators and users alike."

This innovative waste collection solution, designed specifically for installation in harbours and marinas, helps remove plastic waste from the marine ecosystem.

As part of its commitment to the marine environment, Inland and Coastal included an installed SeaBin on orders placed at this year's Southampton International

Boat Show and were happy to talk to marina, harbour and yacht club operatives about the benefits of having a SeaBin incorporated into their infrastructure as a practical and tangible solution to reducing plastics in our oceans.

As a specialist in pontoon design, manufacture and installation, Inland and Coastal has unrivalled engineering and layout capabilities with systems

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VOLUNTEERING GIVING SOMETHING BACK

The desire to help people

Research from Sport England discovered that reasons people volunteer are broadly similar in both sport and general volunteering. The highest motivating factor - 45% - believe they are motivated by a desire to help people.

Susan Woolston from Suffolk who volunteers at WASH Sailability, based at Lackford Lakes just outside Bury St Edmunds certainly believes this to be the case: "The greatest thrill I get out of volunteering is seeing the pleasure our variously disabled sailors get from sailing. It's fantastic that even the most agitated person can become relaxed and happy by being out on the water."

According to Sport England 6.7 million people - that's 14.9% of the population in England - currently volunteer in sport and physical activity. Within sailing, volunteers

have always played a vital part - especially those who give their time and expertise to maintain and manage thriving and successful clubs and training centres.



Susan continues: "Besides a huge sense of satisfaction and being able to give pleasure and joy to others, there is enormous camaraderie amongst the team and I personally go home feeling invigorated and sleep like a log. The greatest benefit seems to be the fulfilment gained by giving pleasure to others, so very much less fortunate from us. It makes me realise just how lucky we are."

Susan, who did not know how to sail prior to the death of her husband, initially started by just helping with the teas and coffee and, along eventually with other volunteers, was taken out in a dinghy and taught how to sail. "I first heard about volunteering at the sailing club from one of the volunteers who gave me a break from the isolation of looking after my husband who had Alzheimer's. I've always loved being on water and when my husband died I wanted to do some volunteering without being tied to a rigid time or day. It was the perfect solution."



Changing nature of volunteering

The RYA is currently doing a significant piece of research into volunteering in UK sailing and boating clubs.

Michelle Gent, RYA Programmes Manager, is responsible for the research and said: "We know how important volunteering is for boating as an activity and early results of the research suggest people's propensity to volunteer hasn't changed, but the way they volunteer has."

People now want to volunteer online, need flexible schedules and would like more ownership in how projects or tasks should be completed. They want to feel a sense of responsibility and not just make a contribution, but make a difference."

Michelle continues: "This means sailing and boating clubs need to change the way they manage volunteers and move away from traditional volunteer management practices like committee meetings and rotas, to more flexible and modern ways of managing volunteers such as online project management tools and utilising social media."

The RYA will present findings through its series of Affiliated Clubs Conferences which run throughout the UK during the winter.

Feeling inspired? For more information on volunteering and how to volunteer at your local sailing please visit:
www.rya.org.uk/go/volunteering

SUCCESS FOR BRAUNSTON WATERWAYS LITERARY FESTIVAL

Brilliant late-summer sunshine and a star line-up of authors and entertainers brought out the crowds for what was probably the first major waterways literary festival ever held - appropriately on the quayside of Braunston Marina on the 14th September.

Topping the bill were actor / waterway enthusiasts Timothy West and Prunella Scales, talking about their internationally acclaimed now 35 episode television series of Great Canal Journeys, and the accompanying book they wrote together. They were interviewed by Tim Coghlan, of Braunston Marina, the festival's producer. Such was the demand for tickets that extra chairs had to be put out in the

large marquee where the presentation was held. Tim and Pru - as they are known to their many canal friends - also included in their presentation some of their favourite clips from the series, played on the two large video screens in the marquee. As a treat, two immortal moments from Fawlty Towers were added, including Pru's favourite of John Cleese thrashing his broken down car with a tree branch. This caused great roars of laughter from the audience.

Other waterways book presentations were given by historic narrow boat expert Tom Chaplin, Muddy Waters children's author Dan Clacher, canal-artist Tony Lewery, canal crime writer Leo McNeir, and

former working boatwoman and now food author Di Murrell. They were expertly interviewed by Nick Lake, Abigail Campbell, Jane Marshall, Antony Richards and Cassandra McNeir respectively.

The evening's entertainment concluded with Tim and Pru performing their favourite passages from Shakespeare. Musical accompaniment was provided by the celebrated counter-tenor William Towers, who has appeared internationally including Covent Garden and Glyndebourne Opera Houses, and his lutenist accompanier Toby Carr.

Due to generous sponsorship from Braunston Marina, all the funds raised of over £2,000 were donated as follows: £1,500 to the Friends of Raymond, who maintain the Braunston Marina based historic narrowboats Nutfield & Raymond, £100 to the Buckingham Canal Society who attended the event, and £400 to Sister Agatha's Bar Convent in York for its charitable works.

For more information about Braunston please visit www.braunstonmarina.co.uk



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INLAND AND COASTAL MARINA SYSTEMS PROVIDES CONWY MARINA WITH SUSTAINABLE SOLUTION FOR WAITING JETTY

Inland and Coastal Marina Systems has successfully upgraded the 'waiting' jetty at Conwy Marina. The new pontoon is now in constant use, providing water users a safe and secure place to wait for entrance into the marina.

Inland and Coastal installed a Continuous Concrete Pontoon (CCP), increasing berthing and load capacity for larger vessels. With greater wave reduction and stability properties, the system also requires less maintenance.

Due to varying water levels between the outer harbour and marina basin, access to the 500-berth marina is via a tidal sill.

"The large tidal range in the estuary here often causes the holding pontoon to ground at low water springs," says Jon Roberts, Conwy Marina Manager. "Inland and Coastal's continuous pontoon design works perfectly. The attention to detail also made the installation process extremely efficient. The work progressed during specific tidal gates without interfering with daily operations and I am delighted with the quality of the new structure."

Jon continues: "Our customers' first impression of the marina comes from their experience on the waiting

pontoon. The new pontoon, with its additional safety features and the reangled ramp to give less steep walk ashore access, make me confident that we are giving the best welcome possible." "Conwy is a stunning part of the coastline," says Oliver Shortall, Inland and Coastal Managing Director. "We were delighted to provide a robust 'waiting' jetty. Our concrete pontoons have double the lifespan of wooden ones. The solid surfaces also offer much better grip properties - especially when wet."

As well as continuously developing pontoon solutions for marina operators, yacht clubs and port authorities, Inland and Coastal is the official UK supplier of SeaBin, demonstrated at the recent Southampton International Boat Show.

Learn more about replacing pontoons, adapting current water access and getting the best, most practical and sustainable solutions by contacting Jon Challis on 07712 875679 or visiting www.inlandandcoastal.com or at METSTRIDE on stand 05.514 in the Marina and Yard Pavilion.



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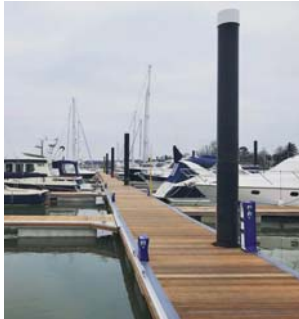


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WALCON MARINE BEGINS PHASE 2 OF SWANWICK MARINA REGENERATION

Over the coming winter Walcon Marine will be undertaking the second phase of a rolling redesign and replace project at Premier Marinas' Swanwick Marina on the UK's south coast. The project is taking place in two stages and when completed the marina will comprise 333 berths in a modern facility fitted out to the highest standards.

Phase 1A was undertaken in the months before Christmas 2018 and saw the installation of Piers A and B (pictured right) with a total of over 100 berths. Phase 1B began in early 2019 with piers C and D going in along with a double bridgehead and a truss bridge in time for the start of the season. In October 2019, Walcon resumed work on the site with Phase 2. This involves removing the existing E pontoon along with its piles and then, once dredging is completed, installing its replacement along with its piles. E pontoon will then be linked with the single access central bridgehead at D pontoon. That completed, F pontoon will be removed and then in the New Year dredging will be followed by the new F pontoon plus a G pontoon going in along with a second access bridge and a marina operative bridge.



Completion is scheduled for the spring of 2020. As with the earlier stages, Walcon will be responsible for the demolition and removal of all the previous infrastructure ahead of the dredging and then undertaking the subsequent piling using its road transportable rig followed by the installation of its System 2000 walkways and finger pontoons fabricated at Walcon's principal factory just a short distance away.

Premier Marinas has specified a facility of exceptional sophistication. An example of their attention to detail includes a higher freeboard for the pontoons forming Piers C and D, thereby reducing customers' deck-to-pontoon 'jump down' when berthing a vessel. All the finger pontoons will be the full length of the boats that will be using them, thereby enabling

power boats to use their bathing platforms for embarkation and disembarkation.

Additional detailing on the pontoons includes new and larger corner and lateral fenders in a standard livery both to give additional protection for boats and pontoons, and to enhance the overall appearance of the marina. Even the duct covers are a new design in a pleasing colour and with a slim profile.

Premier's Operations Director John Cervenka commented: "Phase 1 of this project progressed seamlessly last winter, with minimum inconvenience to our berth holders whose boats were returned from winter storage and temporary berthing to a state-of-the-art-berth in time for the start of the season. In fact, Walcon completed more of the marina in Phase 1 than had been planned and we are looking forward to working in partnership with them again this winter to deliver the completed floating marina in the spring."

For more information about Walcon Marine visit the website www.walconmarine.com



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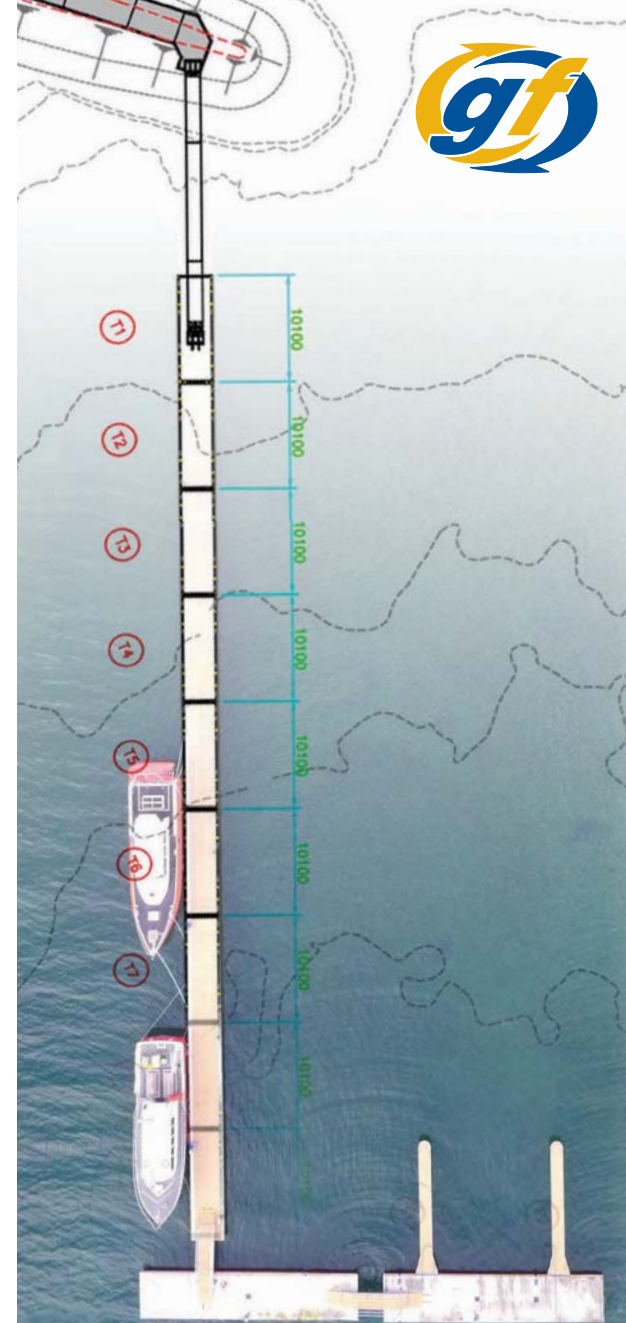
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KARPAZ GATE MARINA 🏆🏆🏆🏆🏆
 Karpaz Gate has been awarded 5 gold anchors for the 3rd time and along with being voted Best International Marina in 2017 and runners up in 2018/19, this Cyprus based marina has a lot to celebrate. Located in the Turkish sector the fully serviced marina offers boatyard facilities, chandlery, health/summer club, fitness centre, luxury hotel and Beach Club offering fine dining.



ECESARY MARINA 🏆🏆🏆🏆🏆
 The Marina is located at the western side of the Gulf of Fethiye on the Mediterranean coast, in the center of town, which is a famous summer resort. Berthing capacity is 460 and yachts up to 60 meters can moor safely. Easily accessible with Dalaman International Airport being only 55 km from the Marina.



IGY ISLE DE SOL MARINA 🏆🏆🏆🏆🏆
 Yacht Club at Isle de Sol is an exquisite 40-berth superyacht marina located in Simpson Bay on the west side of the Dutch part of St. Maarten. There is safe berthing for superyachts on Snoopy Island, a little peninsula in the Simpson Bay lagoon. St. Maarten's international airport (SXM) is close by with flights to major cities in the USA, Europe, and to many other Caribbean islands.



MARINA PUNTA GABBIANI 🏆🏆🏆🏆🏆
 Located in the splendid Marano Lagoon between Venice and Trieste, sheltered from winds and storm surges, Marina Punta Gabbiani is the ideal base for pleasure boating in the upper Adriatic Sea. Minutes from the beaches of Lignano Sabbiadoro and its golf club and the historic Marina town of Marano Lagunare with its wildlife oasis. Venice only 100Km away and close to the Croatian coast.



🏆🏆🏆🏆
WHITE MILLS MARINA
 Located on the River Nene, the marina was opened in 2016 and constructed from a bare site on a flood plain. The marina provides a maximum of 141 fully serviced berths suitable for cruisers and both narrow and wide-beam canal boats and is conveniently located near the village of Earls Barton.



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ST KATHERINES DOCK MARINA
 Situated in a great location just to the east of Tower Bridge on the eastern reaches of the River Thames offering berth holders sheltered pontoon berths within a short distance of central London. The marina now offers 185 fully serviced pontoon berths for vessels up to 40 metres.



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LARGS YACHT HAVEN
 Set in a beautiful location the marina is naturally protected by the islands of Great Cumbræ, Bute and Arran. The marina hosts many regattas each year and also have an active sailing club. The marina also have the popular Scotts restaurant and bar, and the Bosuns Larder onsite.



🏆🏆🏆🏆🏆
SHEPPERTON MARINA
 Situated on the northern bank of the River Thames, the marina offers moorers extensive berthing facilities with over 400 fully serviced pontoon berths. The marina has been extensively enlarged and facilities improved over the past 10 years.



🏆🏆🏆🏆🏆
PORTO DEGLI ARGONAUTI
 Porto degli Argonauti is located on the right bank of the Basento overlooking the Ionian Sea, near a large coastal pine forest and popular tourist destination. Offering a good selection of bars and restaurants, there is also an onsite spa and sports facilities.

“
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FOR MORE INFORMATION ON THE GOLD ANCHOR ACCREDITATION SCHEME
 PLEASE EMAIL HAYLEY CLOKE hcloke@britishmarine.co.uk

MDL'S HYTHE MARINA VILLAGE RAISES £1000 FOR RNLI

On Saturday 14th September MDL's Hythe Marina Village invited residents, berth holders and the local community to a live showing of Last Night of the Proms. The screening, which took place on a grass area within the marina complex known as the Bund, raised £1000 for the RNLI.

The free event, organised by Hythe Marina Association (HMA) and supported by MDL Marinas, kicked off at 1900hrs with live

music streamed with permission from the BBC, before joining up with the live broadcast of Last Night of the Proms on a giant screen. Over 250 people attended, many bringing picnics to enjoy the event, singing and dancing the night away and waving their Union Jacks to the classics. A great night was had by all. The weather was very kind with a beautiful sunset providing a magnificent backdrop to the event.

A tremendous £1000 was raised for the RNLI and presented to the Calshot RNLI crew on Sunday 6th October at Hythe Marina.

Dave Lewis, Hythe Marina Village Marina Manager, says: "What a fantastic event to support and raise money for such a worthwhile cause. The RNLI was chosen as it is close to the hearts of everyone that ventures out on the water. The brave volunteers of the RNLI

help in all weather conditions, often putting their lives at risk to save others. I would like to extend a special thank you to all who came, especially to those who donated."

Di Herbert, HMA Social Coordinator, says: "Our fundraising event enabled us to present the RNLI with a wonderful donation. Many thanks to Hythe Marina residents, berth holders and local residents who attended for their donations. Much planning and hard work by our team of volunteers enabled us to put on such a professional, fabulous evening. Well done everyone."

Dave continues: "This is the first event of this type that I have helped support as Marina Manager here and I look forward to working closely with the HMA again to arrange more events like this. I would like to say a really big thank you to all the volunteers including Phil Bridges, Di Herbert, Jane Banting, Nigel Price and last, but not least, John McGuinn.

"The HMA and MDL are already planning next year's events, supporting the RNLI with the annual raft race to be held at Hythe Marina on August 2nd and the Last Night of the Proms again in September.



For more information on these events please look on the Hythe Marina Village Facebook page at www.facebook.com/hythemarina



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FOUR TIME'S A CHARM AS LARGS GETS TOP MARKS ONCE AGAIN



it is green in both the literal and figurative sense. Environmental awareness is obvious throughout the marina, while the marina manager and marina team lead by example.” – TYHA Assessor, 2019

Marina Manager Carolyn Elder has managed Largs Yacht Haven for over 30 years. Carolyn believe this year’s accreditation is extra special due to the current economic climate; “Just like many other businesses, we’re being forced to find new ways to attract customers, while working more efficiently and ensuring our business is as environmentally-aware as possible. Marinas need constant care, maintenance and improvement so we’re delighted that our efforts have been recognised across the board.”

Next year promises to be another exciting year at Largs Yacht Haven. The Visit Scotland Year of Coast And Water 2020 will coincide with the return of Fife Regatta in June, as well as D Zero Nationals, Optimist Nationals, Largs Regatta Festival and the RYA Zone Championships.

For more information please visit www.yachthavens.com

Largs Yacht Haven has been awarded the industry’s top accreditation, the Five Gold Anchor award, for the fourth time in a row.

The Gold Anchor award scheme rates the quality, level of service and overall standard of a marina’s offering. Marinas are assessed every three years meaning that Largs Yacht Haven has now carried the industry’s highest accreditation for over 12 years. Since their previous inspection, Largs Yacht Haven has had major capital investment to ensure the marina remained at a high level. Recent investments included a new surfaced car park with a number plate recognition service for berth holders, new finger pontoons and an upgrade of all Wi-Fi hardware and infrastructure.

These investments have helped ensure the marina remains an option for national and international events with various sailing fleets visiting Largs over the past few years.

New for this year’s assessment, marinas are highly scrutinised over their environmental impact. Particular attention is paid to the range of events and general awareness of environmental impacts. The assessor paid credit to Largs’ efforts in this area saying;

“Largs Yacht Haven is a true water sports centre; a nautical village in its own right. Largs Yacht Haven and Largs Sailing Club have helped put Largs on the map as a water sports destination with international allure. Largs Yacht Haven breathes respect for nature...

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PRINCESS MOTOR YACHT SALES TO OPEN MARINE SERVICE CENTRE AT SAXON WHARF



MDL Marinas is delighted to announce that Princess Motor Yacht Sales has signed a ten-year lease at Saxon Wharf on the River Itchen, Southampton and is set to create a maintenance and retrofit centre for its customers.

Saxon Wharf already offers outstanding facilities for motor yachts and other large craft. Its position near to Southampton Water makes it the ideal location for large boats in need of secure, quick turnaround lift-outs, repair work or full-scale refits. Princess Motor Yacht Sales is the world's largest distributor of Princess Yachts, a British luxury motor yacht manufacturer, well known for its forward-thinking designs and meticulous attention to detail.

"This is a really exciting development," says Richard Broadribb, MDL's Property Director. "Princess Motor Yacht Sales has a pre-eminent

reputation, well respected in so many arenas, and we're delighted to be able to accommodate them on site. The company's presence highlights the benefits of Saxon Wharf in its location and quality of MDL's highly skilled team. We look forward to working with them for years to come."

Saxon Wharf boasts a 200-ton boat hoist as well as fully serviced pontoons able to accommodate boats of up to 80 metres. Its position so close to the Solent and right in the heart of Southampton city centre within easy reach of London and the M3, makes it a highly desirable location for marine businesses.

Since Princess Motor Yacht Sales started in 1964 the company's operations have expanded to include new yacht sales, used yacht sales, brokerage, charter, shared ownership, and aftercare services throughout the UK and in the Channel Islands, Spain, the Balearic Islands, Turkey, Switzerland and Germany. With her sister brand Argo Yachting, the company is also a distributor for Chris-Craft in the UK and the Balearics.

The boatyard at Saxon Wharf will be used to carry out the care and maintenance, along with bespoke upgrades of these beautiful craft.

"Alongside growth in our Princess business, this facility will allow for the future growth of Argo Yachting along the south coast, providing a luxury brokerage and aftercare service to all yacht brands," says Max Whale, CEO. "While we will retain our other sales and service office, Saxon Wharf will increase the scope and depth of our aftercare capabilities. It offers an excellent opportunity to build a bespoke unit around our customers' present and future needs."

To find out more about Princess Motor Yacht Sales visit www.princess.co.uk or for more information on MDL's Saxon Wharf visit www.saxonwharf.co.uk



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WALCON MARINE

TO RETURN TO BUCKLER'S HARD YACHT HARBOUR FOR REGENERATION PROJECT

The market leader in the design, construction and installation of marinas, yacht harbours and berthing facilities, is returning to the award-winning Buckler's Hard Yacht Harbour on the Beaulieu River to undertake a major regeneration project. Taking place over two winters, it will involve a complete rebuild of the marina including extensions to the piers and the refurbishment

and re-use of the existing pontoons. Walcon fitted the first pontoons for the original marina in 1971, but much of the current infrastructure was installed in 1980 using Walcon's then new System 2000 aluminium pontoons. These remain in excellent condition, so much so that most of them will be re-used.

The refurbishment / extension will be undertaken in two phases. Phase one

will take place over the coming autumn and winter, beginning on 1st October. Walcon will begin by removing the fuelling dock together with the upstream piers D, E and F. They will be stored on-site while dredging takes place before being installed in their new positions and refurbished in position. All the new pontoons will be delivered to the Beaulieu River in mid-November for the



assembly of the extended piers plus their finger pontoons over the following months.

Walcon will also remove the old greenheart timber piles, which will be re-used or replaced with new piles sympathetic to their surroundings. This entire process will then be repeated over 2020/21 for the lower piers A, B and C. The overall result will be an additional 60 berths capable of taking boats up to 20 metres in length.

The works will take place with due consideration to the sensitivity of the area as well as in a sustainable manner. In addition to refurbishing and re-using the existing pontoons, Walcon will eliminate any additional road traffic to the site by accessing the Beaulieu River mainly by sea, using its three

barge to bring the pontoons to and from the site, and from which they will be placed in the water and installed. The Walcon Wizard barge will undertake the piling, also directly from Vancouver Wharf.

"It's a pleasure to have the opportunity to be involved in this transformative project at Bucklers Hard," says Walcon managing director James Walters, "and we are very pleased to be working with Marina Projects once again. They have put in a lot of effort alongside the Beaulieu Estate to create an efficient design for this site, obtain all the necessary permissions and organise the logistics. We are also very happy to be working once again with ML Dredging and Rolec Services. In all, it's a good team and we look forward

to delivering a result that will deliver safe and comfortable berthing for another 40 years in this stunning location." Beaulieu Enterprises Managing Director Russell Bowman said: "The redevelopment represents a significant investment in the future of the Beaulieu River and is an important part of ensuring it remains one of the most desirable places to visit and moor a yacht. We are pleased to be working with Walcon once again after a partnership of nearly 50 years and the project will be undertaken in a sensitive and sustainable way to preserve the river's unique character."

To find out more about the regeneration project please visit www.beaulieuriver.co.uk

CONGRATULATIONS DAN READING CMP ACCREDITATION



Congratulations to all our new certified Marina Managers for their CMM & CMP accreditation.

Just a reminder to those Marina Managers looking to get certified that new rules on applying for CMM and CMP accreditation will come into force from 1 January 2020.

Part of the detail is as follows; you will have 2 years from the date of receiving your AMM certificate to submit your application or If you have already gone over that time frame, you have until 31st December 2019 to submit your application.

Blue Davies - British Marine

My role at World Sailing takes me to many sailing destinations around the World and as the overarching governing body of the sport we have a membership that includes 145 countries and 115 class associations.

There are many interactions with marinas, primarily for events but also we are increasingly creating advice for

the numerous yacht clubs who also operate their own marinas. Our ambition is to grow the sport in a sustainable way and this requires working with all parts of the sector including built infrastructure. Having worked with hundreds of marinas over the last decade on environmental issues I'm delighted to achieve Certified Marina Professional status.

This is an internationally recognised qualification that demonstrates experience in the sector which is valuable when being introduced to new operators. I look forward to continuing my work with the marina sector and sharing my experiences with colleagues and friends in the industry.

Dan Reading CMP Head of Sustainability, World Sailing



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CERTIFIED MARINA MANAGERS



Roddy Blair CMM

I've been fortunate to be able to make a career in the marine industry and over the years have had the opportunity to work in some of the world's most spectacular locations. I started working as a sailing instructor in Greece in the late 90s and had many enjoyable years in both on the water shore based positions.

In 2003 I moved to Croatia and enjoyed many years managing some of the worlds largest charter fleets. Having made the decision to move into the marina sector I was able to apply the experience gained over the years and the training provided by the GMI to gain the credibility and confidence to be able to pursue a career in the marina industry. In 2015 I took over the position of marina manager in Porto Montenegro and over the past five years have benefited from working with an experienced and knowledgeable team. I attended the 2014 AMM course in Istanbul with a view to completing the CMM certificate. The course was an excellent overview of the international best practice in marina management.

The course content and opportunity to meet other like-minded industry professionals gave a fantastic insight into the industry and the day-to-day workings of different marinas. Completing the course gave me the confidence and credibility to apply for marina management roles and continue to develop my career within the industry. The CMM pathway helps to build on the inclusive culture which exists within the industry and creates a platform not only for training but for the sharing of ideas and building of relationships.



Burak Ardahan CMM

In 2009, I was appointed Assistant Marina Manager at Ece Saray Marina & Resort Hotel, in Fethiye after working 25 years in hospitality and hotel

management sector. I was responsible for monitoring guests' feedback and for communicating with government departments such as The Environmental Ministry, the Chamber of Shipping, the Culture and Tourism Ministry. I was also responsible for the implementation of regulations. After a short period I was appointed as Marina Manager and I have been in that post since. During the past ten years (2009-2019) I have overseen the following achievements as one part of a wonderful team;

- TYHA has renewed its award of Five Gold Anchors
- The Blue Flag Award
- Best Environmental Company Award by Fethiye Municipality
- Best Marina For Effectiveness of Awareness Award (2012-2016) by the Blue Flag National Jury.

The Yacht Club was opened in 2010 and organises activities such as the Season opening party, concerts, art and drawing exhibitions and two regattas annually. I am very proud of these achievements and the support of my amazing team.

CERTIFIED MARINA MANAGERS



Bruno Santori CMM

My working experiences have always been washed by saltwater! Since my study years, I've been working in the maritime field as a ship and yacht agent. I also led the family's stevedores company for over twenty years. Then I was given the opportunity to steer towards the marina and leisure yachting world. First appointed as CEO for Marina di Pescara in

2013, then as GM, my main commitment has been to consolidate the role of this marina in the Adriatic Sea, working hard both on quality of services and on improving features and day to day operational standards. Another main objective has been improving on environmental issues, and I am very proud to be managing a harbour that will be completely self-sustaining in water and electricity supply within the next two years. Since the first weeks of activity, I've been giving my support to the instances of the main National Marina Association, and this has led me to the role of Vice-President. This role is giving me the opportunity to deal with stakeholders, public decision makers and other marina

professionals, helping me in my professional and personal growth. I have always recognised the main role of training in every profession, so when I had the chance to attend the Advanced Marina Manager course, I was sure that this would have been a main step in my career path. Thanks to the GMI and British Marine, I've been able to meet other Marina managers, learn different points of view and face new and unprecedented approaches to the business. Therefore, CMM accreditation comes not as final goal but as an incentive to continuously work and improve my skills and knowledges, certainly helped by the network of marina professionals I am now proudly part of.



Mark Pearce CMM

I am very pleased to have achieved this accreditation and to join a select group of Marina professionals. I am very lucky to enjoy my work, which is also a hobby, and I look forward to ensuring boaters enjoy their time at Harleyford and the river Thames. Even though we are a small marina on the Thames, in comparison with many of my CMM colleagues' marinas, the issues of running the operations are all the same, and we must strive to ensure our clients leave with a smile on their face, looking forwards to their next visit.

MDL MARINAS

MDL Marinas' continued commitment to the environment was demonstrated at the Southampton International Boat Show (SIBS) through its charitable support and on stand recycling initiatives as well as through its long-term investment in its marinas.

MDL is the primary supporter of the Blue Marine Foundation in its innovative conservation project to replenish the Solent's oyster population. This support continued at SIBS this year with fundraising efforts for this worthwhile cause being two-fold on MDL's waterfront stand. MDL ran a raffle, giving members the chance to win a Musto BR1 jacket and trouser wet weather combo, worth over £300. In addition, MDL invited its members to join the team for 'Charity Hour' in the lounge when all drinks were just £1.

Proceeds from both events went to the Blue Marine Foundation and also MDL's other chosen charity, Ocean Youth Trust South, topping up monies already raised this year through other charitable and sponsored events.

This year at SIBS, MDL's on stand initiatives are a reflection of the group's overall ethos to reduce waste and recycle.

Working with its waste management company, Suez, MDL has gone to great lengths to recycle everything it can to reduce its environmental impact of attending the show and to minimise its contribution to landfill waste. From glass bottles to dry mixed recycling, there are separate on stand bins and boxes for the different waste materials, including a TerraCycle snack recycling box, specifically for sweet and chocolate bar wrappers. Head of Marketing at MDL, Maxine Lane says:

"Our aim is to leave the show with just one black bin bag of landfill waste, which is quite a tall order considering our stand is very much a hospitality lounge for our members, giving them a place to relax while enjoying the show. However, we are determined to reduce our waste at the show this year and have taken the necessary steps to ensure that this happens."

The recycling and charitable initiatives taken at this year's boat show are just a small part of MDL's commitment to the marine environment and wider boating community. There are many positive actions and investments being made across the 20 locations in the group on an on-going basis.

Ocean Village Marina has recently been awarded a SeaBin as part of the Secrets of the Solent National Lottery Heritage Fund project, following a successful application by marina manager, Scott Farquharson. The SeaBin itself has been generously funded by DP World Southampton, owner and operator of the city's container terminal, as part of their own global commitment to protecting our oceans. The proposal confirmed the marina is able to meet the man power and infrastructural requirements to maximise the waste gathering potential of the SeaBin, as well as demonstrating MDL's continued commitment to conserving the marine environment. "We are delighted to have been awarded this innovative in water, waste removal system.



“
MDL Marinas commitment to the environment is demonstrated at SIBS and beyond
 ”

The team here is keen to support any initiative that benefits the marine environment, improves water quality in marinas and ultimately the experience of our customers' and other water users," comments Scott.

The SeaBin, supplied by UK distributor Inland and Coastal Marina Systems, will be installed later this autumn.

All the electricity that MDL purchases is 'green' energy from 100% renewable energy sources. In addition to this, MDL is investing £500K in solar panels across four of its south coast marinas. 100 Solar Edge solar panels have already been installed in its Hamble Point Marina with additional ones scheduled for later this year.

In 2020, Cobb's Quay,

Shamrock Quay and Saxon Wharf marinas will also have solar panels installed bringing the total power output to 470kw across the four marinas. These modern solar panels convert the suns energy more efficiently into current and the electricity produced will be used onsite.

Recently, state of the art filtration systems have been installed at MDL's Queen Anne's Battery and Mercury Yacht Harbour marinas to filter and clean waste water from boatyard activities which represents a substantial investment per marina. The multistage FiltaBund filtration system removes solids (e.g. paint particulates), organic matter (including non-native species), fine sediments and

hydrocarbons. Most importantly for marinas, this bespoke system designed to MDL's specification removes dissolved copper and zinc from antifoul paints that may have been stripped off in the hull washing process.

Once water has passed through the filtration system, the cleaned water meets statutory requirements for discharge back into the river or sea, thus helping to improve local water quality. MDL plan to install filtration systems at a number of its locations over the next few years.

For more information on any of MDL's environmental initiatives please visit www.mdlmarinas.co.uk/environment

THORNHAM MARINA WALKING WARRIORS SMASH CHARITY FUNDRAISING TARGET COMPLETING SOUTH COAST CHALLENGE

A group of walking warriors has smashed their charity fundraising target – by pummelling the coastal paths of the South Downs.

Former Army Captain, Jeanette Critchell and her team, completed the 62 mile walk from Eastbourne, up over Beachy Head and the Seven Sisters and along to Arundel, raising money for Forces charity All Call Signs and the National Rheumatoid Arthritis Society.

“I spent 21 years in the army” said Jeanette, who now manages Thornham Marina. “Just before I left the forces, I was diagnosed with Rheumatoid Arthritis.

It’s an auto-immune disease where the immune system, which usually fight infections, attacks the cells that line your joints by mistake. It’s painful and it stops you doing things you love.”

“
The walk raised
money for the
NRAS &
All Call Signs

But Being a Captain in the army has given Jeanette a resilience and determination she now uses to help others.

“I thought the South Coast Challenge would be a personal success if I could complete it – and a team success in terms of raising money for two great charities. Friends, family and boaters kept us going through the gruelling training process and successfully completed the walk, which was a real challenge.”

Initially, Jeanette had hoped to raise a total of £2000.

“We’ve managed to smash our fundraising target. So far we’ve raised £4,060 which is a fantastic effort from lots of generous people.”

“The money will be split between the two charities. All Call Signs will be able to fund fantastic projects to support serving and ex-serving people in the forces with their mental health – and The National Rheumatoid Arthritis Society can provide more vital support groups and information for sufferers.”

And finally, Jeanette praises her magnificent seven team of walkers. “I am used to being a Captain, and all I can say is that I am very proud of leading a team who wanted to support me and these fantastic charities.”



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BARTONS

Excellence Awards Nomination

Bartons' Marine Department was delighted to be recognised by The Law Society in the Excellence in Client Service category at the prestigious Excellence Awards ceremony, which took place in October 2019.

The awards celebrate the hard work and aspiring achievements of solicitors across England and Wales. The team was highly commended by The Law Society, which said: "Clients will always have ever-growing expectations and this award recognises firms who place a strong emphasis on their client care and are committed to continued excellence". The Law Society reflected that Client Service was an exceptionally strong category and said of the team: "Bartons impressed the judges with the lengths they went to understand the world of their clients and their challenges. By creating empathy they experienced a greatly enhanced client service."

The Plymouth based Marine Department, established in 2000, offers a niche maritime law service for commercial clients, insurers and individuals in the UK and internationally. The Team has close links with the marine and shipping industries and place emphasis on training and marine related experience, ranging from Trans-Atlantic yacht racing to long-lining in the Barents Sea. Members of the Bartons' Marine Team are trained as commercial fishermen and at least to RYA Yachtmaster (Theory) level.

The Team has won several awards, being recognised for its outstanding programme of training by the BMF in 2015 and winning The Devon and Somerset Law Society Client Service Award in 2017.

More recently, the Team won the Legal 500 award for Shipping 'Firm (Regional) of the Year 2018'. The award citation states: "Bartons is praised not only for its excellence in law but for its impressive knowledge of the practicalities of the area".

The Head of the Marine Department, Joanne Pummery said: "We are thrilled to be recognised by the judges for the team's commitment to delivering an exceptional level of client service which reflects our ethos and commitment to our clients."

The Law Society president, Simon Davis said: "There are more than 140,000 solicitors in England and Wales - to be shortlisted for an Excellence Award is to be recognised as among the very best of the profession."

"The firms and solicitors shortlisted should be commended for going above and beyond to support their clients, often navigating tricky and sometimes contentious areas of the law."

"With the justice system so under strain, we should take this opportunity to celebrate the incredible work solicitors do day-in and day-out - and to recognise the immense contribution they make to our society."

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A NEW MANAGER FOR PREMIER'S SWANWICK MARINA

Premier Marinas is delighted to announce that Graham Bristowe has been appointed to the post of Marina Manager at Swanwick Marina.

Graham brings a wealth of experience to the job, having managed a leisure complex in the Channel Islands, before joining Premier Marinas in 2003. His sixteen years with the organisation has seen him manage Gosport Marina and Chichester Marina and in recent years Graham has been employed as General Manager for

Portsmouth Harbour, overseeing the operations of both Southsea and Port Solent marinas.

A competent sailor, Graham enjoys sailing his Westerly Griffon with his family in his spare time and undertaking ultra-running challenges – one of his biggest achievements being the Marathon des Sables in 2012; a 150 mile run through the Sahara.

In addition to bringing experience to Premier's Swanwick Marina through a

significant regeneration that will elevate its current position as Premier's flagship marina, one of the finest on the South Coast.

Graham is supported in this task by experienced Duty Manager, Peter Pring and said the following: "I am thrilled to be taken on this new challenge with Premier. With the second phase of marina development now underway and the future land development on the horizon, this will be a truly exciting phase in the development of Swanwick Marina"



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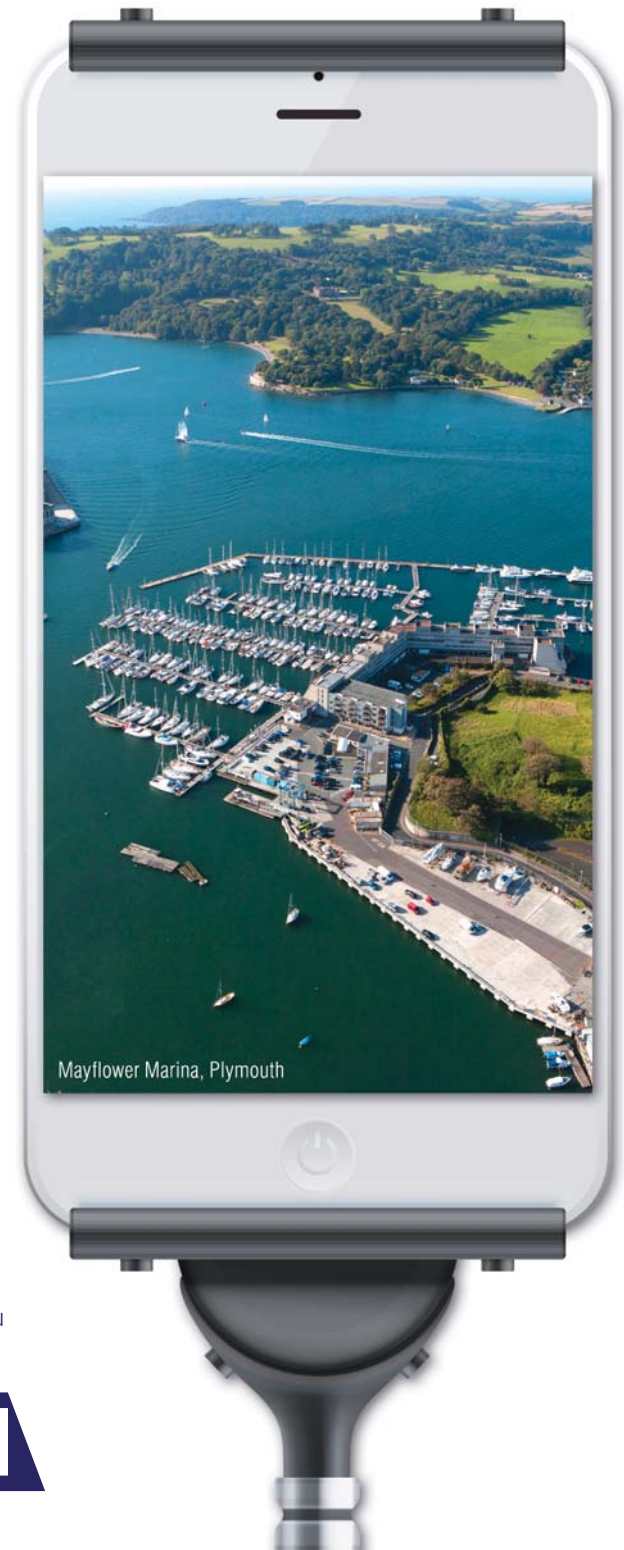
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